

# Strategy-To-Execution Leadership

Enterprise Performance Is Not Accidental.

When  
Everything  
IS  
on the  
Line...

Execution  
IS  
Everything.

Period.

## Leading What's Next – While Strengthening What Exists

- Organizations evolve.
- Markets shift.
- Operating models modernize.
- New products and capabilities enter competitive and regulated environments.
- Existing systems and leadership structures must continue to perform.
- Internal and external forces move at the same time.
- In these moments, progress and stability must advance together.

## Making Important Work Matter

- For 20 years+, I have led global transformation initiatives that align strategy, technology, and customer experience to drive measurable enterprise performance.
- I design and lead the integration of leadership, operating models, systems, and governance – ensuring strategy is translated into disciplined execution across business and IT.
- My focus is simple: amplify organizational direction, strengthen accountability, and deliver outcomes that perform in the real world.
- Execution is not acceleration alone. It is disciplined progress that creates sustainable growth and lasting enterprise value.

## Selected Enterprise Outcomes

- Multiple enterprise platforms launched in uncharted regulatory environments
- \$16M+ in recurring annual operational savings realized
- 25%+ sustained operational performance improvement
- 20%+ increase in customer engagement in various markets, primarily Retail and Healthcare
- Enterprise compliance mandates implemented across 100+ countries within nine months
- Enterprise system modernization executed with zero operational disruption. (e.g., Employees paid accurately and on time in midst of SAP HR/Payroll/Financial transition and hurricane season pressures)

## Industries & Clients

- Retail: Best Buy. Coca-Cola. Kellogg's. LVMH - Christian Dior. ConAgra Foods. Land O' Lakes.
- HealthCare: Optum. United HealthCare. Blue Cross Blue Shield. Medtronic. Sanofi
- Finance: Ameriprise Financials. MoneyGram. US Bank
- Others: Michelin, General Motors, AT&T/Lucent, Florida Power & Light. Olivetti



## Contact info

- Cell: 612 -670-3262
- sandrinetrubeckconsulting@gmail
- [www.linkedin.com/in/sandrinetrubeckconsulting](http://www.linkedin.com/in/sandrinetrubeckconsulting)

**Sandrine M. Trubeck**